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December 15, 2023

Dear Flex-Ability Concepts Customer,

While we have been experiencing increased raw material and freight costs, due to the higher volumes, we are able to maintain unchanged, the pricing for our most sold items, including Flex-C Trac 3 5/8", 20 gauge. The increased raw material costs are, however, having a greater impact on our lower volume products, making it necessary to raise the prices on these items. The new price list, attached, will take effect January 15th, 2024. All quotes given after today, for delivery after January 15th, will use this updated pricing.

We are grateful to our suppliers whose service continues to allow us to ship almost all orders the same day they are received.

We are most grateful to you, our dealers and distributors, for your support. Thank you.

Best regards,

Robert Widmer

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Flex-Ability Concepts